



COACHING TEAMS FOR SUSTAINED PERFORMANCE

Organizations are facing major competitive headwinds as they strive for higher performance and compete for exclusive talent. Those with highly capable, coordinated teams achieve peak performance utilizing cross-functional strength and collaboration.

As teams increase their capacity to excel, they need to develop cohesive and cooperative capabilities. Advantaged Leadership will support you in shaping high performance teams that deliver exceptional results.

Is your organization capable of anticipating and responding to major business challenges, competitive shifts or economic problems?

YOUR OPPORTUNITY

Is in demonstrating visible commitment to your people by “walking the talk,” investing in the development of your leaders and their teams.

Leadership and ownership of the process to:

- Clarify vision, mission and strategy.
- Energize the team to achieve “buy in” and alignment with expectations in support of mission and objectives.
- Empower leaders and team members to develop and implement their strategy and execution plans.
- Develop an enterprise-wide process, which optimizes cross-functional capabilities and teamwork, delivering high impact results.

THE ADVANTAGED LEADERSHIP VALUE

We bring a unique and highly effective framework for achieving superior performance in a team-oriented environment. We develop coherence through:

- Team Assessment Process
- Application of Design Principles and Team Integration
- Process Launch – Leaders and Teams
- Focus – Prioritization – Execution – Accountability
- On-going Coaching, Development and Assessment
- Follow-Through for Results

We also work with you and your team to leverage:

- Team frameworks, which enhance team development
- Human dynamic models to understand and optimize interpersonal relationships.
- Real-time coaching, creating insights, developing self-awareness, increasing leadership effectiveness.
- Leadership Team training in team fundamentals, benefits/ challenges arising in team environments.
- “Learning by Doing” - Growing Together

BREAKTHROUGH RESULTS

- Develop a powerful, cohesive, coordinated process across your organization.
- Energize your leadership team to engage and motivate the organization in pursuit of “best in class” performance.
- Create a coaching process, which enables your leaders and their teams to discover new insights, achieve alignment and harness collective energy to deliver high impact results.

PROGRAM OUTLINE

Together, we develop and implement:

- Team Charter and Common Purpose
- Roles and Shared Responsibilities
- Collaboration System and New Methods / Competencies
- Mutual Accountability and Performance Management
- Progress and Performance Tracking